

Technical Sales Consultant

Ardentia Ltd is a leading provider of Health Informatics to the NHS and Microsoft Gold Partner. Based at our head office in Stafford, our highly experienced teams of specialists have developed a range of world class technologies centered round data warehousing, data entry, and business intelligence.

We have a requirement for a technical sales consultant to work with our Sales & Marketing Team to continue the penetration into the Health Care market place. The role will support the new business sales managers by building demos and demonstrating the technical aspects of the solution to customers.

Successful candidates will have at least three years experience of providing technical sales support within a business intelligence or informatics environment, providing business solutions to external customers. This role could suite an experienced BI consultant who is looking for a new challenge in a sales environment.

The role requires sound technical skills in relational data base structures; strong SQL and up to date practical use of SQL Server 2005 Analysis Services. Previous experience of the healthcare sector will be of particular interest. An ability to work to tight deadlines is required.

This is a customer facing role with UK wide travel. You must have a valid driving license and own your own car for this role.

Requirements

- Extensive knowledge and experience of the NHS at multiple levels.
- A background in the Health market.
- A highly motivated team player.
- Excellent customer facing skills
- Strong presentation skills
- Strong written and verbal communications skills
- Business and requirements analysis

Technical Requirements

- Relational database structures and SQL
- SQL Server 2005 Analysis Services
- Ability to pick up new concepts and technologies

Excellent salary with comprehensive benefits package – details on request. Tel 0870 2670008.

NO RECRUITMENT AGENCIES